



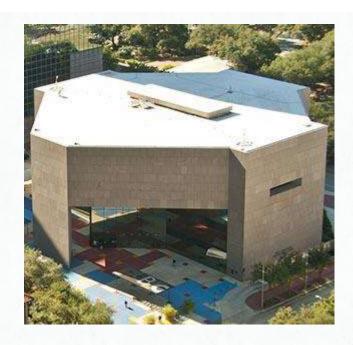
# From Transactional to Interactional: Leading Change in Frontline Public Services in Academic and Public Libraries

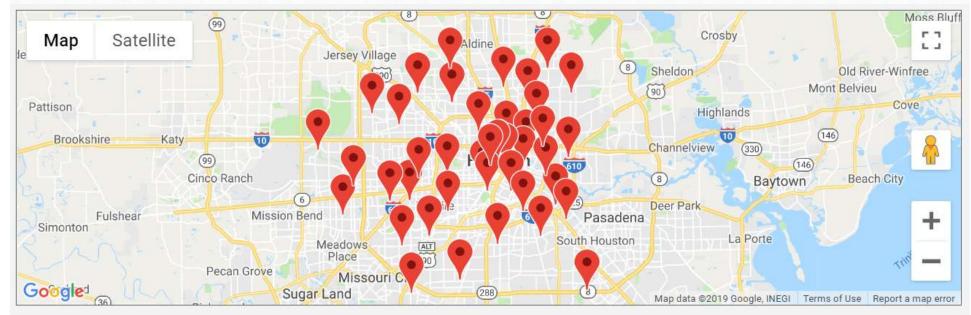
Mary Wagoner, Youth Services Advocate Houston Public Library





Central Library
Express Libraries
Neighborhood Libraries
Special Collection Libraries







## **Traditional Model:**

#### 2 - 3 points of service

Customer enters building





Circulation Desk Reference Desk





Check out materials; pay fines or fees

Ask questions, printing or computer

Check Out

Before Unified Service

Collier Regional Library's Circulation Desk (upper left) & Reference Desk (lower right)

### After Unified Service



Collier Regional Library's One Desk

#### After Unified Service



Jungman Unified Service Desk

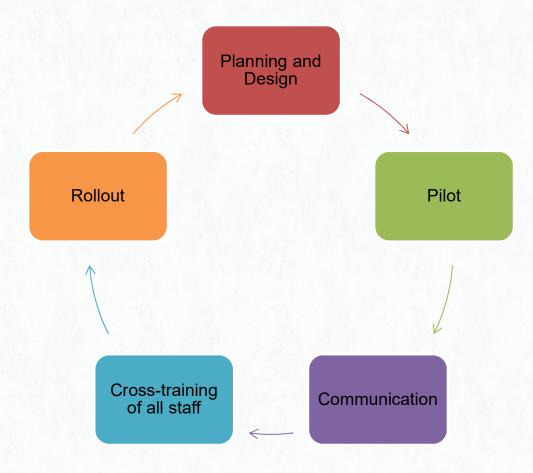
### After Unified Service



Stanaker Unified Service Desk

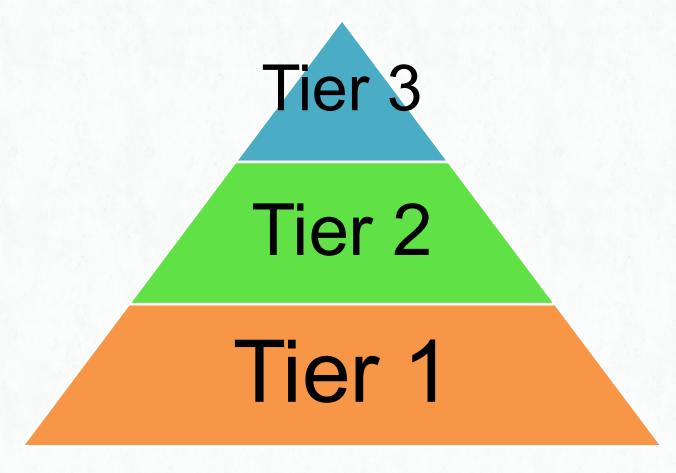


## **The Process**





## 3 Tiers





## **Supporting Environment:**

Remove or repurpose existing desks

Adjust staffing levels

Prioritize customer service

Roving – customer engagement

Add mobile technology



## Results

#### Customer

- Can easily identify staff
- Can easily find one service point
- Spends less time waiting

#### Staff

- Transaction completed by one person
- Proactive service at point of need

#### **Improves**

- Staff efficiency
- Staff productivity
- Utilization of floor space
- Self-check



# Frequently asked questions

Biggest obstacles

Adjust wages

Rewrite job descriptions

Biggest successes & failures

Staff contributions

Rename service points

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