

TO: ALA Executive Board
Budget Analysis and Review Committee (BARC)

DATE: October 13, 2017

ACTION REQUESTED:

Approval of the **Final FY 2018 Total ALA Budget**

ACTION REQUESTED BY:

Mary Ghikas, ALA Interim Executive Director
Mark Leon, Chief Financial Officer
Brad Geene, Director Planning & Budgeting

OVERVIEW

At the Chicago Annual Conference, on Monday, June 26, 2017, the Executive Board and Council received and approved the FY 2018 Total ALA Budget. That budget reflected changes incorporated since the Spring BARC meeting.

This document, and its associated set of budget schedules, summarizes the changes that have occurred since those meetings. Material adjustments, defined as those resulting in a \$5,000 favorable or unfavorable change to a Unit's net revenue or expense, are summarized in this presentation. The magnitude of each change and its reason is outlined below, by fund.

The revised FY 2018 Budgetary Ceiling individual fund amounts and ALA total for approval then follow the fund by fund detail.

Adjustments to the FY18 ALA Total Budget:

General Fund

Budget Schedules 2 through 6 present and highlight the very significant changes to the General Fund's net position since our Chicago Annual Conference meetings.

Although the net positions for both Annual Conference and this Final FY18 budget are relatively flat, as shown on the bottom of Schedule 2, the revenue and expense components have been re-evaluated based

on FY 2017 operating results. Most significant is the decrease in Publishing revenue of (\$911,007). To a lesser extent, Membership dues revenue has been decreased by (\$118,000).

To counter these revenue changes, and return the General Fund to a balanced net position, expense adjustments were necessary and included: Health Insurance savings, non-personnel expense savings provided by each department head as well as the contribution of additional overhead from grants.

Division Fund Net Revenue (Expense)

Divisional changes, based on recommendations from their respective boards during the Chicago Annual Conference, are reflected here in this Final FY18 Budget. There was no material net change in the overall division fund budget.

Their revised Statements of Revenue and Expense, by Division, are presented as Budget Schedule 7 in this document.

Round Tables

There were no material changes to the group of Roundtable budgets presented at the Chicago Annual Conference. The total revenue, expense, and net position for the group of 20 roundtables are summarized below. Each of the individual Roundtable budgets is presented as Budget Schedule 8.

Total Roundtables	AC Chicago	Fall BARC	change (\$)
Total Revenues	417,090	419,592	2,502
Total Expenses	479,790	484,694	4,904
Net Revenue	(62,700)	(65,102)	(2,402)

Grants and Awards

Grants budgeted since Annual Conference	FY18 Budget
(114-1000) DEVELOPMENT OFFICE-Proposals	1,000,000
(115-7013) PUBLIC PROGRAMS-Democracy Fund-Media literacy @ Your Library Pilot	40,155
(115-7016) PUBLIC PROGRAMS-NEA-GSC Author Tour 2018	15,000
(115-7017) PUBLIC PROGRAMS-Kellogg Racial Healing GSC	611,184
(401-1000) PUBLIC LIBRARY ASSOC-Proposals	474,000
(401-3184) PUBLIC LIBRARY ASSOC-IMLS-Inclusive Internships	80,890
(401-3186) PUBLIC LIBRARY ASSOC-NNLM/UofIowa-Healthy Communities	180,833

Expected FY18 grant activity for pending General Fund grants (centrally budgeted in the Development Office) and Public Library Association are budgeted as proposals.

The revised Grant Fund budget is presented as Budget Schedule 9.

FY 2018 Capital Request

The Capital Budget Request includes investment in on-line software development, building maintenance, continuing investment in information systems technology, and interior renovations.

Since Annual Conference, a decision has been made to refurbish the 40 E. Huron building's elevators. This work will entail a refurbishment to the dual carriages and a city mandated fire safety update. The financial impact equates to a budgeted Capital expense of \$327,000 which will be reflected as an operating budget expense across many future fiscal years. The FY18 operating expense impact is \$8,175.

As a result of the elevator project, the revised FY 2018 Capital Budget Request, General Fund only, is changed from the level presented at Annual Conference of \$1,772,928 to \$2,099,928. This results in \$166,091 of total depreciation expense to the General Fund operating budget.

Separately the Divisions have requested \$8,000 resulting in \$1,333 in FY18 depreciation. These totals do not include the \$100,000 capital contingency amount for unanticipated needs.

Revised FY 2018 Budgetary Ceiling

The above adjustments are now incorporated into a revised **FY 2018 Total ALA Budgetary Ceiling**.

FY 2018 Budgetary Ceiling: Annual Conference versus Fall BARC (Table of Changes)

	AC Chicago	Fall BARC	(\$)<i> change</i>
General Fund	\$29,792,027	\$28,852,513	<i>(\$939,514)</i>
Division Fund	28,875,232	29,425,594	550,362
Round Tables	2,206,967	2,209,469	2,502
Grants & Awards	4,551,555	6,055,953	1,504,398
Long-Term Investment	1,249,209	1,249,209	0
Total ALA Budgetary Ceiling =	\$66,674,990	\$67,792,738	<i>\$1,117,748</i>

On a net basis, these changes represent a 1.7% increase from Annual Conference.

Final Actions for FY 2018 Budget

ALA Budget

Approval of the FY 2018 General Fund Budgetary Ceiling of \$28,852,513.

Approval of the FY 2018 Division Budgetary Ceiling of \$29,425,594.

Approval of the FY 2018 Round Tables Budgetary Ceiling of \$2,209,469.

Approval of the FY 2018 Grants & Awards Budgetary Ceiling of \$6,055,953.

Approval of the FY 2018 Long-Term Investments Budgetary Ceiling of \$1,249,209.

Approval of the FY 2018 FY 2018 Total ALA Budgetary Ceiling as follows:

General Fund	\$ 28,852,513
Divisions	\$ 29,425,594
Round Tables	\$ 2,209,469
Grants & Awards	\$ 6,055,953
Long-Term Investments	\$ 1,249,209
Total	<u>\$ 67,792,738</u>

Capital Requests

Approval of the FY 2018 Capital requests in the amount of \$2,107,928 as follows:

General Fund	\$ 1,471,928
Divisions	\$ 8,000
Plant Fund (Building)	<u>\$ 628,000</u>
Total	<u>\$ 2,107,928</u>

Endowment Transfers

Approval for the net asset balance transfers from the respective operating accounts to the endowment funds for ALSC (\$150,000) and IRRT (\$22,299) in the amount of \$172,299.

American Library Association
Statement of Revenues and Expenses - Total ALA
Budget Schedule 1

	2015 Actual	2016 Actual	2017 Budget	2017 Full Yr Actual*	2018 Budget	2018 Budget Less Prior Yr Budget	2018 Budget % Change
Revenues							
General Fund	29,024,422	27,305,345	29,587,223	27,686,860	28,781,913	(805,310)	-3%
Divisions	14,308,907	15,813,475	13,786,800	13,799,977	16,309,466	2,522,666	18%
Round Tables	428,775	434,927	439,914	467,455	419,592	(20,321)	-5%
Grants and Awards	7,224,274	6,329,463	5,393,710	6,249,099	6,055,953	662,242	12%
Longterm Investment (Endowment Fund)	911,406	936,052	847,358	542,966	1,085,034	237,676	28%
Total Revenues	51,897,784	50,819,262	50,055,005	48,746,357	52,651,957	2,596,953	5%
Expenses							
General Fund	33,534,730	29,496,849	29,514,168	29,020,337	28,739,921	(774,247)	-3%
Divisions	14,637,656	15,096,768	15,717,897	14,394,245	17,326,598	1,608,701	10%
Round Tables	263,741	229,911	415,912	266,981	484,694	68,782	17%
Grants and Awards	7,724,354	6,361,225	5,393,711	6,248,985	6,104,743	711,032	13%
Longterm Investment (Endowment Fund)	(4,851)	1,198,940	838,055	1,215,044	836,757	(1,298)	0%
Total Expenses	56,155,630	52,383,693	51,879,742	51,145,592	53,492,713	1,612,971	3%
Net Rev/(Exp) From Operations							
General Fund	(4,510,308)	(2,191,504)	73,055	(1,333,477)	41,992	(31,063)	-43%
Divisions	(328,749)	716,707	(1,931,097)	(594,268)	(1,017,132)	913,964	47%
Round Tables	165,034	205,016	24,002	200,474	(65,102)	(89,104)	-371%
Grants and Awards	(500,080)	(31,762)	(0)	114	(48,790)	(48,790)	100%
Longterm Investment (Endowment Fund)	916,257	(262,888)	9,303	(672,078)	248,277	238,974	2569%
Total Net Rev/(Exp) From Operations	(4,257,846)	(1,564,431)	(1,824,737)	(2,399,235)	(840,755)	983,982	54%
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Transfer To Endowment

Divisions	0	400,000	412,000	412,000	500,000	88,000	21%
Round Tables	0	75,000	10,000	50,000	70,000	60,000	600%
Longterm Investment (Endowment Fund)	0	(475,000)	(422,000)	(462,000)	(570,000)	(148,000)	-35%
Total Transfer To Endowment	0	0	0	0	0	0	100%

Net Revenues

General Fund	(4,510,308)	(2,191,504)	73,055	(1,333,477)	41,992	(31,063)	-43%
Divisions	(328,749)	316,707	(2,343,097)	(1,006,268)	(1,517,132)	825,964	35%
Round Tables	165,034	130,016	14,002	150,474	(135,102)	(149,104)	-1065%
Grants and Awards	(500,080)	(31,762)	(0)	114	(48,790)	(48,790)	100%
Longterm Investment (Endowment Fund)	916,257	212,112	431,303	(210,078)	818,277	386,974	90%
Total Net Revenues (Expenses)	(4,257,846)	(1,564,431)	(1,824,737)	(2,399,235)	(840,755)	983,982	54%

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American Library Association

Statement of Revenues and Expenses - General Fund

Budget Schedule 2

	2015 Actual	2016 Actual	2017 Budget	2017 Full Yr Actual*	AC BARC	2018 Budget	2018 Budget - AC BARC	2018 Budget Less Prior Yr Budget	2018 Budget % Change
Revenues									
Publishing Services	12,645,125	11,705,500	12,426,083	11,041,559	12,861,557	11,950,550	(911,007)	(475,533)	-4%
Member Program & Services	9,572,914	8,640,743	10,037,425	9,690,642	9,799,450	9,799,450	0	(237,975)	-2%
Advocacy & Member Relations	5,482,197	5,602,065	5,593,000	5,401,303	5,549,420	5,431,420	(118,000)	(161,580)	-3%
Interest Income	1,087,785	1,168,625	1,350,000	1,333,893	1,200,000	1,200,000	0	(150,000)	-11%
Mail List Sales / Misc.	110,916	84,942	86,715	119,456	80,000	80,000	0	(6,715)	-8%
Executive Office	125,906	102,548	94,000	100,007	231,000	320,493	89,493	226,493	241%
Total Revenues	29,024,844	27,304,423	29,587,223	27,686,860	29,721,427	28,781,913	(939,514)	(805,310)	-3%
Expenses									
Publishing Services	11,525,451	10,864,896	11,177,617	10,563,772	11,818,995	11,369,889	(449,106)	192,272	2%
Member Program & Services	12,612,235	12,842,094	14,060,100	13,517,992	13,902,284	13,791,073	(111,211)	(269,027)	-2%
Advocacy & Member Relations	2,787,893	3,058,102	3,119,802	3,044,693	3,207,227	3,141,961	(65,266)	22,159	1%
Executive Office	4,611,982	4,692,994	4,768,971	4,885,622	4,847,015	4,762,741	(84,274)	(6,230)	0%
Finance, Accounting & Staff Support	1,791,120	1,791,342	1,830,833	1,861,140	1,862,713	1,797,799	(64,914)	(33,034)	-2%
Overhead Recovered	(6,215,149)	(6,385,079)	(6,581,243)	(6,090,568)	(7,033,204)	(7,090,423)	(57,219)	(509,180)	-8%
General Administration	6,421,198	2,632,500	1,138,087	1,237,687	1,080,025	966,880	(113,145)	(171,207)	-15%
Total Expenses	33,534,730	29,496,849	29,514,168	29,020,338	29,685,055	28,739,921	(945,134)	(774,247)	-3%
Operating Net Revenues	(4,509,886)	(2,192,426)	73,055	(1,333,478)	36,372	41,992	5,620	(31,063)	-43%

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American Library Association

Statement of Revenues and Expenses & Overhead - Publishing

Budget Schedule 3

	2015 Actual	2016 Actual	2017 Budget	2017 Full Yr Actual*	2018 Budget	2018 Budget Less Prior Yr Budget	2018 Budget % Change
Revenues							
ALA Editions	4,118,594	3,820,353	3,435,193	2,646,583	3,444,971	9,778	0%
Booklist	5,226,862	4,882,610	5,033,560	4,760,531	4,766,449	(267,111)	-5%
American Libraries	913,475	867,499	895,933	935,752	940,200	44,267	5%
ALA Digital Ref	1,339,616	1,251,317	1,296,334	1,189,323	1,175,227	(121,107)	-9%
ALA eLearning	0	0	887,675	790,418	899,760	12,085	1%
ALA Graphics	1,046,577	883,722	877,388	718,953	723,943	(153,445)	-17%
Total Revenues	12,645,125	11,705,500	12,426,083	11,041,559	11,950,550	(475,533)	-4%
Expenses Before Overhead							
Publishing AED	(34,922)	3,068	(3,564)	(80,829)	(13,815)	(10,251)	-288%
ALA Editions	3,350,484	2,984,940	2,691,838	2,510,192	2,999,515	307,677	11%
Booklist	2,523,234	2,487,562	2,596,450	2,535,341	2,601,570	5,120	0%
American Libraries	681,452	642,578	659,407	688,958	673,483	14,076	2%
ALA Digital Ref	1,146,782	1,042,415	853,406	830,004	853,324	(82)	0%
ALA eLearning	0	0	440,751	534,962	532,372	91,621	21%
ALA Graphics	644,336	666,653	658,843	604,856	568,495	(90,348)	-14%
Total Expenses Before Overhead	8,311,366	7,827,215	7,897,132	7,623,484	8,214,945	317,813	4%
Net Revenues / (Expenses) Before Overhead							
Publishing AED	34,922	(3,068)	3,564	80,829	13,815	10,251	288%
ALA Editions	768,110	835,413	743,354	136,391	445,456	(297,899)	-40%
Booklist	2,703,628	2,395,048	2,437,110	2,225,190	2,164,879	(272,231)	-11%
American Libraries	232,023	224,921	236,526	246,793	266,717	30,191	13%
ALA Digital Ref	192,835	208,902	442,928	359,319	321,903	(121,025)	-27%
ALA eLearning	0	0	446,924	255,456	367,388	(79,536)	-18%
ALA Graphics	402,241	217,068	218,545	114,097	155,448	(63,097)	-29%
Total Net Revenues / (Expenses) Before Overhead	4,333,759	3,878,285	4,528,951	3,418,075	3,735,605	(793,346)	-18%

Overhead Contribution							
Publishing AED	0	0	0	0	0	0	0%
ALA Editions	1,045,761	989,351	906,891	698,543	909,470	2,579	0%
Booklist	1,327,623	1,264,578	1,328,860	1,256,819	1,258,343	(70,517)	-5%
American Libraries	232,023	224,921	236,526	246,793	248,213	11,687	5%
ALA Digital Ref	340,263	324,087	342,232	314,680	310,260	(31,972)	-9%
ALA eLearning	0	0	234,346	208,676	237,537	3,191	1%
ALA Graphics	265,831	228,875	231,630	189,804	191,121	(40,509)	-17%
Total Overhead Contribution	3,211,500	3,031,812	3,280,485	2,915,315	3,154,944	(125,541)	-4%
Net Revenues / (Expenses) After Overhead							
Publishing AED	34,922	(3,068)	3,564	80,829	13,815	10,251	288%
ALA Editions	(277,651)	(153,939)	(163,537)	(562,152)	(464,014)	(300,478)	-184%
Booklist	1,376,005	1,130,470	1,108,250	968,371	906,536	(201,714)	-18%
American Libraries	0	0	(0)	0	18,504	18,504	100%
ALA Digital Ref	(147,428)	(115,184)	100,696	44,639	11,643	(89,053)	-88%
ALA eLearning	0	0	212,578	46,780	129,851	(82,727)	-39%
ALA Graphics	136,410	(11,806)	(13,085)	(75,707)	(35,673)	(22,588)	-173%
Total Net Revenues / (Expenses) After Overhead	1,122,259	846,473	1,248,466	502,760	580,661	(667,805)	-53%

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American Library Association

Member Programs and Services

Statement of Revenues and Expenses & Overhead

Budget Schedule 4

	2015 Actual	2016 Actual	2017 Budget	2017 Full Yr Actual*	2018 Budget	2018 Budget Less Prior Yr Budget	2018 Budget % Change
Revenues							
Annual Conference	6,618,866	5,564,072	6,715,425	6,660,989	6,572,875	(142,550)	-2%
Member Programs and Services, AED	0	31,500	36,000	28,050	36,000	0	0%
Midwinter Conference	2,687,032	2,785,904	2,988,525	2,744,159	2,857,000	(131,525)	-4%
Office For Accreditation	65,723	77,900	79,200	82,600	83,400	4,200	5%
Office For Diversity, Literacy, and Outreach Services	9,089	4,259	2,475	13,323	4,675	2,200	89%
Office For HR Dev	44,632	35,095	40,500	41,206	40,500	0	0%
Office For Intellectual Freedom	147,572	142,014	175,300	121,176	205,000	29,700	17%
Total Revenues	9,572,914	8,640,743	10,037,425	9,691,502	9,799,450	(237,975)	-2%
Expenses Before Overhead							
Annual Conference	4,166,125	3,779,634	4,176,016	4,071,293	4,142,192	(33,824)	-1%
Info and Telecomm	2,184,708	2,582,281	2,975,335	2,894,579	3,068,117	92,782	3%
Member Programs and Services, AED	249,250	296,174	337,206	279,049	327,649	(9,557)	-3%
Midwinter Conference	2,028,397	2,361,828	2,260,144	2,100,737	2,078,924	(181,220)	-8%
Office For Accreditation	244,500	257,690	245,411	267,730	249,632	4,222	2%
Office For Diversity, Literacy, and Outreach Services	318,381	418,882	429,741	445,793	435,950	6,209	1%
Office For HR Dev	427,235	426,951	430,998	369,003	393,131	(37,866)	-9%
Office For Intellectual Freedom	629,942	556,013	667,497	607,849	628,430	(39,067)	-6%
Total Expenses Before Overhead	10,248,537	10,679,451	11,522,347	11,036,033	11,324,026	(198,321)	-2%
Net Revenues / (Expenses) Before Overhead							
Annual Conference	2,452,741	1,784,438	2,539,409	2,589,696	2,430,683	(108,726)	-4%
Info and Telecomm	(2,184,708)	(2,582,281)	(2,975,335)	(2,894,579)	(3,068,117)	(92,782)	-3%
Member Programs and Services, AED	(249,250)	(264,674)	(301,206)	(250,999)	(291,649)	9,557	3%
Midwinter Conference	658,635	424,076	728,381	643,421	778,076	49,695	7%
Office For Accreditation	(178,777)	(179,790)	(166,211)	(185,130)	(166,232)	(22)	0%
Office For Diversity, Literacy, and Outreach Services	(309,293)	(414,623)	(427,266)	(432,470)	(431,275)	(4,009)	-1%
Office For HR Dev	(382,603)	(391,856)	(390,498)	(327,798)	(352,631)	37,866	10%
Office For Intellectual Freedom	(482,369)	(413,999)	(492,197)	(486,673)	(423,430)	68,767	14%
Total Net Revenues / (Expenses) Before Overhead	(675,623)	(2,038,708)	(1,484,922)	(1,344,531)	(1,524,576)	(39,654)	-3%
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Overhead							
Annual Conference	1,681,192	1,441,095	1,757,692	1,758,501	1,720,719	(36,973)	-2%
Midwinter Conference	682,506	721,549	780,061	724,458	746,328	(33,733)	-4%
Total Expenses Before Overhead	2,363,698	2,162,644	2,537,753	2,482,959	2,467,047	(70,706)	-3%
Net Revenues / (Expenses) After Overhead							
Annual Conference	771,549	343,344	781,717	831,195	709,964	(71,753)	-9%
Info and Telecomm	(2,184,708)	(2,582,281)	(2,975,335)	(2,894,579)	(3,068,117)	(92,782)	-3%
Member Programs and Services, AED	(249,250)	(264,674)	(301,206)	(250,999)	(291,649)	9,557	3%
Midwinter Conference	(23,871)	(297,473)	(51,680)	(81,037)	31,748	83,428	161%
Office For Accreditation	(178,777)	(179,790)	(166,211)	(185,130)	(166,232)	(22)	0%
Office For Diversity, Literacy, and Outreach Services	(309,293)	(414,623)	(427,266)	(432,470)	(431,275)	(4,009)	-1%
Office For HR Dev	(382,603)	(391,856)	(390,498)	(327,798)	(352,631)	37,866	10%
Office For Intellectual Freedom	(482,369)	(413,999)	(492,197)	(486,673)	(423,430)	68,767	14%
Total Net Revenues / (Expenses) After Overhead	(3,039,321)	(4,201,351)	(4,022,675)	(3,827,490)	(3,991,623)	31,052	1%

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American Library Association
Advocacy & Member Relations
Statement of Revenue and Expenses
Budget Schedule 5

	2015 Actual	2016 Actual	2017 Budget	2017 Full Yr Actual*	2018 Budget	2018 Budget Less Prior Yr Budget	2018 Budget % Change
Revenues							
Advocacy & Member Rel, AED	12,301	17,558	0	0	0	0	0%
Chapt Rel/Memb Svcs	2,547	927	10,000	31,252	11,000	1,000	10%
Chapter Relations	8,383	5,250	4,000	7,560	5,000	1,000	25%
Membership Dues	5,415,745	5,515,846	5,538,000	5,295,191	5,354,600	(183,400)	-3%
International Rel	38,974	47,922	38,000	46,726	44,000	6,000	16%
Library	250	0	0	0	0	0	0%
Office for Research and Evaluation	532	(5)	0	91	0	0	0%
Office Lib Advocacy	5	150	0	535	0	0	0%
Public Awareness Office	3,461	14,417	3,000	20,507	16,820	13,820	461%
Total Revenues	5,482,197	5,602,065	5,593,000	5,401,862	5,431,420	(161,580)	-3%
Expenses							
Advocacy & Member Rel, AED	557,244	670,971	280,200	259,830	284,320	4,120	1%
Chapt Rel/Memb Svcs	399,928	357,360	736,336	744,805	755,302	18,966	3%
Chapter Relations	146,025	145,296	153,876	149,321	157,056	3,180	2%
Membership Dues	88,605	93,057	90,000	98,597	90,000	0	0%
International Rel	216,365	244,751	243,401	230,906	249,747	6,347	3%
Library	385,950	382,833	403,668	396,839	402,079	(1,589)	0%
Office for Research and Evaluation	207,273	202,584	214,803	212,127	216,097	1,294	1%
Office Lib Advocacy	210,995	273,721	316,978	297,310	329,161	12,183	4%
Public Awareness Office	434,817	482,495	472,361	460,551	446,662	(25,699)	-5%
Public Programs	140,692	205,033	208,179	194,405	211,537	3,358	2%
Total Expenses	2,787,893	3,058,102	3,119,802	3,044,693	3,141,961	22,159	1%
Net Revenue							
Advocacy & Member Rel, AED	(544,943)	(653,414)	(280,200)	(259,830)	(284,320)	(4,120)	-1%
Chapt Rel/Memb Svcs	(397,381)	(356,432)	(726,336)	(713,553)	(744,302)	(17,966)	-2%
Chapter Relations	(137,642)	(140,046)	(149,876)	(141,761)	(152,056)	(2,180)	-1%
Membership Dues	5,327,140	5,422,789	5,448,000	5,196,593	5,264,600	(183,400)	-3%
International Rel	(177,391)	(196,829)	(205,401)	(184,180)	(205,747)	(347)	0%
Library	(385,700)	(382,833)	(403,668)	(396,839)	(402,079)	1,589	0%
Office for Research and Evaluation	(206,741)	(202,589)	(214,803)	(212,035)	(216,097)	(1,294)	-1%
Office Lib Advocacy	(210,990)	(273,571)	(316,978)	(296,775)	(329,161)	(12,183)	-4%
Public Awareness Office	(431,356)	(468,078)	(469,361)	(440,044)	(429,842)	39,519	8%
Public Programs	(140,692)	(205,033)	(208,179)	(194,405)	(211,537)	(3,358)	-2%
Net Revenues / (Expenses)	2,694,304	2,543,963	2,473,198	2,357,170	2,289,459	(183,739)	-7%

American Library Association
Statement of Revenues and Expenses
Executive Office
Budget Schedule 6

	2015	Actual	2016 Actual	2017 Budget	2017 Full Yr Actual*	2018 Budget	2018 Budget Less Prior Yr Budget	2018 Budget % Change
Revenues								
Development Office		(1)	23	0	0	55,000	55,000	0%
Executive Board		113,044	82,200	79,000	62,700	66,000	(13,000)	-16%
Executive Office		5,050	13,599	10,000	18,627	194,493	184,493	1845%
Office for Information Technology Policy		928	0	0	0	0	0	0%
Office of Government Relations		6,835	6,720	5,000	18,650	5,000	0	0%
Washington Office		51	6	0	30	0	0	0%
Total Revenues		125,906	102,548	94,000	100,007	320,493	226,493	241%
Expenses								
ALA Awards		6,638	7,093	7,344	6,221	7,244	(100)	-1%
Development Office		336,027	323,328	349,909	367,683	390,607	40,698	12%
Executive Board		370,436	357,398	397,577	361,205	367,027	(30,550)	-8%
Executive Office		996,708	1,039,814	1,030,860	1,068,903	1,049,818	18,958	2%
Human Resources		730,928	716,483	777,971	846,820	769,184	(8,787)	-1%
Office for Information Technology Policy		530,066	568,880	543,116	539,683	530,592	(12,524)	-2%
Office of Government Relations		670,898	682,229	691,766	645,029	699,598	7,832	1%
Standing Committees		90,808	85,386	64,473	72,036	84,120	19,647	30%
Washington Office		879,473	912,383	905,955	978,041	864,551	(41,404)	-5%
Total Expenses		4,611,982	4,692,994	4,768,971	4,885,622	4,762,741	(6,230)	0%
Net Revenue								
ALA Awards		(6,638)	(7,093)	(7,344)	(6,221)	(7,244)	100	1%
Development Office		(336,029)	(323,305)	(349,909)	(367,683)	(335,607)	14,302	4%
Executive Board		(257,392)	(275,198)	(318,577)	(298,505)	(301,027)	17,550	6%
Executive Office		(991,658)	(1,026,215)	(1,020,860)	(1,050,276)	(855,325)	165,535	16%
Human Resources		(730,928)	(716,483)	(777,971)	(846,820)	(769,184)	8,787	1%
Office for Information Technology Policy		(529,138)	(568,880)	(543,116)	(539,683)	(530,592)	12,524	2%
Office of Government Relations		(664,063)	(675,509)	(686,766)	(626,379)	(694,598)	(7,832)	-1%
Standing Committees		(90,808)	(85,386)	(64,473)	(72,036)	(84,120)	(19,647)	-30%
Washington Office		(879,423)	(912,378)	(905,955)	(978,011)	(864,551)	41,404	5%
Net Revenues / (Expenses)		(4,486,076)	(4,590,447)	(4,674,971)	(4,785,615)	(4,442,248)	232,723	5%

**American Library Association
Statement of Revenues and Expenses
ALA Divisions
Budget Schedule 7**

						2018		
	2015	Actual	2016 Actual	2017 Budget	2017 Full Yr Actual*	2018 Budget	Budget Less Prior Yr Budget	2018 Budget % Change
Revenue								
AASL		685,616	1,881,231	549,530	455,410	2,102,201	1,552,671	283%
ACRL		5,282,284	2,618,342	4,783,969	5,367,132	2,500,543	(2,283,426)	-48%
ALCTS		521,964	502,793	533,725	614,710	526,744	(6,981)	-1%
ALSC		1,551,695	1,532,527	1,382,515	1,600,948	1,334,350	(48,165)	-3%
ASCLA		72,159	95,693	104,440	58,094	117,269	12,829	12%
CHOICE		3,017,391	2,892,974	3,129,468	2,964,706	2,970,365	(159,103)	-5%
LITA		362,160	360,401	342,408	342,250	324,200	(18,208)	-5%
LLAMA		280,401	240,287	239,195	261,918	240,695	1,500	1%
PLA		802,514	4,371,547	1,120,270	929,112	4,679,317	3,559,047	318%
RUSA		362,828	338,830	414,975	319,151	394,402	(20,573)	-5%
UFL		417,677	359,601	403,380	336,496	390,265	(13,115)	-3%
YALSA		952,217	619,249	782,925	540,170	729,115	(53,810)	-7%
Total Revenue	14,308,907		15,813,475	13,786,800	13,790,097	16,309,466	2,522,666	18%
Expenses								
AASL		1,019,997	1,822,275	1,004,167	1,159,349	1,951,860	947,693	94%
ACRL		4,604,875	2,979,193	5,079,373	4,824,933	3,525,712	(1,553,661)	-31%
ALCTS		573,972	505,643	577,331	530,868	542,132	(35,199)	-6%
ALSC		1,388,709	1,215,575	1,404,527	1,315,828	1,490,769	86,242	6%
ASCLA		56,627	73,606	113,988	63,922	109,046	(4,942)	-4%
CHOICE		3,150,447	3,129,366	3,385,367	3,131,066	3,039,724	(345,643)	-10%
LITA		429,401	342,950	351,854	357,202	362,591	10,737	3%
LLAMA		276,257	244,773	285,515	251,921	278,561	(6,954)	-2%
PLA		1,443,074	3,328,625	1,878,951	1,330,817	4,506,660	2,627,709	140%
RUSA		428,265	421,353	501,283	411,730	454,775	(46,508)	-9%
UFL		415,131	377,685	400,395	363,237	375,670	(24,725)	-6%
YALSA		850,900	655,724	735,145	658,144	689,098	(46,047)	-6%
Total Expenses	14,637,656		15,096,768	15,717,897	14,399,016	17,326,598	1,608,701	10%
								#1

American Library Association
Statement of Revenues and Expenses
ALA Divisions
Budget Schedule 7

	2015	Actual	2016 Actual	2017 Budget	2017 Full Yr Actual*	2018 Budget	2018 Budget Less Prior Yr Budget	2018 Budget % Change
Net Rev/(Exp) From Operations								
AASL	(334,381)		58,956	(454,637)	(703,939)	150,341	604,978	133%
ACRL	677,409		(360,851)	(295,404)	542,200	(1,025,170)	(729,766)	-247%
ALCTS	(52,008)		(2,850)	(43,606)	83,842	(15,388)	28,218	65%
ALSC	162,986		316,953	(22,012)	285,121	(156,419)	(134,407)	-611%
ASCLA	15,532		22,087	(9,548)	(5,828)	8,223	17,771	186%
CHOICE	(133,056)		(236,392)	(255,899)	(166,361)	(69,359)	186,540	73%
LITA	(67,240)		17,451	(9,446)	(14,951)	(38,391)	(28,945)	-306%
LLAMA	4,144		(4,486)	(46,320)	9,997	(37,866)	8,454	18%
PLA	(640,560)		1,042,922	(758,681)	(401,705)	172,657	931,338	123%
RUSA	(65,437)		(82,523)	(86,308)	(92,579)	(60,373)	25,935	30%
UFL	2,546		(18,084)	2,985	(26,741)	14,595	11,610	389%
YALSA	101,317		(36,474)	47,780	(117,974)	40,017	(7,763)	-16%
Total Net Rev/(Exp) From Operations	(328,749)		716,707	(1,931,097)	(608,918)	(1,017,132)	913,964	47%
IUT Transfer To Endowment								
ACRL	0		250,000	250,000	250,000	350,000	100,000	40%
ALSC	0		150,000	162,000	162,000	150,000	(12,000)	-7%
Total IUT Transfer To Endowment	0		400,000	412,000	412,000	500,000	88,000	21%
Net Revenues								
AASL	(334,381)		58,956	(454,637)	(703,939)	150,341	604,978	133%
ACRL	677,409		(610,851)	(545,404)	292,200	(1,375,170)	(829,766)	-152%
ALCTS	(52,008)		(2,850)	(43,606)	83,842	(15,388)	28,218	65%
ALSC	162,986		166,953	(184,012)	123,121	(306,419)	(122,407)	-67%
ASCLA	15,532		22,087	(9,548)	(5,828)	8,223	17,771	186%
CHOICE	(133,056)		(236,392)	(255,899)	(166,361)	(69,359)	186,540	73%
LITA	(67,240)		17,451	(9,446)	(14,951)	(38,391)	(28,945)	-306%
LLAMA	4,144		(4,486)	(46,320)	9,997	(37,866)	8,454	18%
PLA	(640,560)		1,042,922	(758,681)	(401,705)	172,657	931,338	123%
RUSA	(65,437)		(82,523)	(86,308)	(92,579)	(60,373)	25,935	30%
UFL	2,546		(18,084)	2,985	(26,741)	14,595	11,610	389%
YALSA	101,317		(36,474)	47,780	(117,974)	40,017	(7,763)	-16%
Total Net Revenues (Expens	(328,749)		316,707	(2,343,097)	(1,020,918)	(1,517,132)	825,964	-35%

American Library Association
Statement of Revenues and Expenses
Round Tables
Budget Schedule 8

						2018	
	2015 Actual	2016 Actual	2017 Budget	2017 Full Yr Actual*	2018 Budget	Budget Less Prior Yr Budget	2018 Budget % Change
Revenues							
Ethnic & Multicultural Information Exchange RT	189,508	214,482	164,565	226,296	164,565	(0)	0%
Exhibits RT	7,364	7,381	9,500	6,770	9,500	0	0%
Federal and Armed Forces Libraries RT	3,830	3,606	3,750	3,423	3,750	0	0%
Games & Gaming RT	4,162	4,510	10,000	9,451	10,000	0	0%
Gay, Lesbian, Bisexual, and Transgender RT	35,977	23,450	40,922	52,917	38,150	(2,772)	-7%
Government Documents RT	38,579	41,479	50,304	25,038	50,300	(4)	0%
Intellectual Freedom RT	16,294	14,507	25,000	16,402	23,752	(1,248)	-5%
International Relations RT	15,274	18,289	11,150	14,195	11,150	0	0%
Learning RT	8,662	9,739	22,625	10,554	13,875	(8,750)	-39%
Library History RT	9,566	7,125	5,867	6,992	5,867	0	0%
Library Instruction RT	22,662	22,191	24,500	24,206	24,500	0	0%
Library Research RT	8,658	8,924	6,675	9,024	0	(6,675)	-100%
Library Support Staff Interests RT	2,924	3,017	6,450	3,345	6,450	0	0%
Map and Geospatial Information RT	12,398	14,435	12,550	9,891	12,550	0	0%
New Members RT	22,235	19,008	19,116	18,450	18,243	(872)	-5%
Retired Members RT	4,933	4,468	4,000	5,279	4,000	(0)	0%
Social Responsibilities RT	8,436	11,582	11,340	9,719	11,340	(0)	0%
Staff Organizations RT	2,522	493	2,400	2,794	2,400	0	0%
Sustainability RT	1,604	2,153	2,000	3,025	2,000	0	0%
Video RT	13,187	4,089	7,200	9,683	7,200	0	0%
Total Revenues	428,775	434,927	439,914	467,455	419,592	(20,321)	-5%
							#12

American Library Association
Statement of Revenues and Expenses
Round Tables
Budget Schedule 8

						2018	
	2015 Actual	2016 Actual	2017 Budget	2017 Full Yr Actual*	2018 Budget	Budget Less Prior Yr Budget	2018 Budget % Change
Expenses							
Ethnic & Multicultural Information Exchange RT	89,006	79,194	155,950	128,771	232,400	76,450	49%
Exhibits RT	18,286	7,979	8,219	10,246	8,219	0	0%
Federal and Armed Forces Libraries RT	4,708	1,538	3,750	2,064	3,750	(0)	0%
Games & Gaming RT	4,117	4,165	10,000	7,966	10,000	0	0%
Gay, Lesbian, Bisexual, and Transgender RT	20,237	32,892	35,852	23,963	26,530	(9,322)	-26%
Government Documents RT	38,226	32,316	48,881	24,416	49,275	394	1%
Intellectual Freedom RT	12,873	11,003	24,953	8,729	27,354	2,401	10%
International Relations RT	10,444	7,669	7,650	4,437	8,950	1,300	17%
Learning RT	7,685	8,939	18,990	3,653	13,845	(5,145)	-27%
Library History RT	4,840	6,590	5,867	3,471	7,077	1,210	21%
Library Instruction RT	7,417	7,493	33,485	11,281	34,285	800	2%
Library Research RT	2,331	1,609	6,538	1,393	5,575	(963)	-15%
Library Support Staff Interests RT	446	1,000	6,314	404	6,450	136	2%
Map and Geospatial Information RT	8,148	6,988	12,550	9,480	12,550	0	0%
New Members RT	12,883	7,638	14,738	10,343	16,247	1,509	10%
Retired Members RT	1,832	1,398	1,000	1,393	1,000	0	0%
Social Responsibilities RT	5,889	9,697	11,335	5,583	11,335	(0)	0%
Staff Organizations RT	279	57	1,420	334	1,370	(50)	-4%
Sustainability RT	268	265	1,250	2,116	1,312	62	5%
Video RT	13,825	1,480	7,170	6,937	7,170	0	0%
Total Expenses	263,741	229,911	415,912	266,981	484,694	68,782	17%
							#13

American Library Association
Statement of Revenues and Expenses
Round Tables
Budget Schedule 8

						2018	
	2015 Actual	2016 Actual	2017 Budget	2017 Full Yr Actual*	2018 Budget	Budget Less Prior Yr Budget	2018 Budget % Change
Net Rev/(Exp) From Operations							
Ethnic & Multicultural Information Exchange RT	100,501	135,289	8,615	97,526	(67,835)	(76,450)	-887%
Exhibits RT	(10,922)	(599)	1,281	(3,476)	1,281	0	0%
Federal and Armed Forces Libraries RT	(878)	2,067	(0)	1,358	(0)	(0)	0%
Games & Gaming RT	45	346	(0)	1,485	(0)	(0)	0%
Gay, Lesbian, Bisexual, and Transgender RT	15,740	(9,441)	5,070	28,955	11,620	6,550	129%
Government Documents RT	353	9,163	1,423	622	1,025	(398)	-28%
Intellectual Freedom RT	3,422	3,503	47	7,672	(3,602)	(3,649)	-7764%
International Relations RT	4,830	10,619	3,500	9,758	2,200	(1,300)	-37%
Learning RT	978	800	3,635	6,901	30	(3,605)	-99%
Library History RT	4,726	535	0	3,521	(1,210)	(1,210)	0%
Library Instruction RT	15,245	14,699	(8,985)	12,925	(9,785)	(800)	-9%
Library Research RT	6,327	7,315	137	7,631	(5,575)	(5,712)	-4169%
Library Support Staff Interests RT	2,478	2,016	136	2,941	0	(136)	-100%
Map and Geospatial Information RT	4,250	7,447	(0)	411	(0)	(0)	0%
New Members RT	9,352	11,371	4,377	8,107	1,996	(2,381)	-54%
Retired Members RT	3,101	3,070	3,000	3,886	3,000	0	0%
Social Responsibilities RT	2,547	1,885	5	4,137	5	0	0%
Staff Organizations RT	2,242	436	980	2,460	1,030	50	5%
Sustainability RT	1,336	1,888	750	909	688	(62)	-8%
Video RT	(638)	2,609	30	2,746	30	0	0%
Total Net Rev/(Exp) From Operations	165,034	205,016	24,002	200,474	(65,102)	(89,104)	-371%
IUT Transfer To Endowment							
Ethnic & Multicultural Information Exchange RT	0	50,000	0	50,000	50,000	50,000	0%
International Relations RT	0	5,000	0	0	20,000	20,000	0%
Library Instruction RT	0	20,000	10,000	0	0	(10,000)	-100%
Total IUT Transfer To Endowment	0	75,000	10,000	50,000	70,000	60,000	600%
							#14

American Library Association
Statement of Revenues and Expenses
Round Tables
Budget Schedule 8

						2018	
	2015 Actual	2016 Actual	2017 Budget	2017 Full Yr Actual*	2018 Budget	Budget Less Prior Yr Budget	2018 Budget % Change
Net Revenues							
Ethnic & Multicultural Information Exchange RT	100,501	85,289	8,615	47,526	(117,835)	(126,450)	-1468%
Exhibits RT	(10,922)	(599)	1,281	(3,476)	1,281	0	0%
Federal and Armed Forces Libraries RT	(878)	2,067	(0)	1,358	(0)	(0)	0%
Games & Gaming RT	45	346	(0)	1,485	(0)	(0)	0%
Gay, Lesbian, Bisexual, and Transgender RT	15,740	(9,441)	5,070	28,955	11,620	6,550	129%
Government Documents RT	353	9,163	1,423	622	1,025	(398)	-28%
Intellectual Freedom RT	3,422	3,503	47	7,672	(3,602)	(3,649)	-7764%
International Relations RT	4,830	5,619	3,500	9,758	(17,800)	(21,300)	-609%
Learning RT	978	800	3,635	6,901	30	(3,605)	-99%
Library History RT	4,726	535	0	3,521	(1,210)	(1,210)	0%
Library Instruction RT	15,245	(5,301)	(18,985)	12,925	(9,785)	9,200	48%
Library Research RT	6,327	7,315	137	7,631	(5,575)	(5,712)	-4169%
Library Support Staff Interests RT	2,478	2,016	136	2,941	0	(136)	-100%
Map and Geospatial Information RT	4,250	7,447	(0)	411	(0)	(0)	0%
New Members RT	9,352	11,371	4,377	8,107	1,996	(2,381)	-54%
Retired Members RT	3,101	3,070	3,000	3,886	3,000	0	0%
Social Responsibilities RT	2,547	1,885	5	4,137	5	0	0%
Staff Organizations RT	2,242	436	980	2,460	1,030	50	5%
Sustainability RT	1,336	1,888	750	909	688	(62)	-8%
Video RT	(638)	2,609	30	2,746	30	0	0%
Total Net Revenues (Expenses)	165,034	130,016	14,002	150,474	(135,102)	(149,104)	-1065%

American Library Association
2018 Grants by Fund
Budget Schedule 9

ACCOUNT	2018 Gov't Exchange Budget	2018 Non-Gov't Exchange Budget	2018 Contributions Budget	2018 All Grants Budget	2017 All Grants Budget	2018 All Grants Change
Subtotal Grants & Awards	1,155,662	3,612,244	169,530	4,937,436	5,256,714	(319,279)
Subtotal Misc.	0	1,000,000	118,517	1,118,517	136,996	981,521
Total Revenues	1,155,662	4,612,244	288,047	6,055,953	5,393,710	662,242
Payroll & Related Expenses	492,926	1,083,406	138,223	1,714,555	1,173,994	540,561
Outside Services	276,492	945,932	7,150	1,229,574	1,311,002	(81,428)
Travel and Related Expenses	57,868	220,826	7,500	286,194	516,066	(229,872)
Meetings and Conferences	126,575	293,580	117,621	537,776	681,371	(143,595)
Publication Related Expenses	14,410	155,900	3,000	173,310	102,925	70,385
Operating Expenses	67,992	1,283,331	31,835	1,383,158	987,015	396,143
IUT	14,372	2,000	11,000	27,372	44,427	(17,055)
Total Direct Expenses	1,050,635	3,984,975	316,329	5,351,939	4,816,800	535,139
Contribution Margin	105,027	627,269	(28,282)	704,014	576,911	127,103
IUT-General Overhead	129,641	614,467	8,696	752,804	576,911	175,893
Total Expenses Excl. Alloc	1,180,276	4,599,442	325,025	6,104,743	5,393,711	711,032
Total Exp. Incl. OH & Alloc.	1,180,276	4,599,442	325,025	6,104,743	5,393,711	711,032
Net Rev/(Exp) Before Taxes	(24,614)	12,802	(36,978)	(48,790)	(0)	(48,790)
Taxes/Income	0	0	0	0	0	0
Total Expenses Incl. Taxes	1,180,276	4,599,442	325,025	6,104,743	5,393,711	711,032
Net Rev/(Exp) After Taxes	(24,614)	12,802	(36,978)	(48,790)	(0)	(48,790)

American Library Association
2018 Grants by Fund
Budget Schedule 9

	2018	2018	2018	2018	2017	2018
	Gov't Exchange	Non-Gov't	Contributions	All Grants	All Grants	All Grants
	Budget	Exchange	Budget	Budget	Budget	Change
ACCOUNT		Budget				

**American Library Association
Endowment (LTI)
Budget Schedule 10**

ACCOUNT	2018	2018	2018	2017	2017	2017	2018	2018	2018
	Unrestricted	Temp Restricted	All Endowments	Unrestricted	Temp Restricted	All Endowments	Unrestricted	Temp Restricted	All Endowments
	Budget	Budget	Budget	Budget	Budget	Budget	Change	Change	Change
(410) Subtotal Sales-Net	22,650	(22,650)	(0)	22,250	(22,250)	(0)	400	(400)	(0)
(411) Subtotal Other Sales	5,000	0	5,000	10,000	0	10,000	(5,000)	0	(5,000)
(420) Subtotal Meetings and Conferences	22,000	0	22,000	21,555	0	21,555	445	0	445
(440) Subtotal Misc.	956,750	101,284	1,058,034	727,018	88,785	815,803	229,732	12,499	242,231
(40) Total Revenues	1,006,400	78,634	1,085,034	780,823	66,535	847,358	225,577	12,099	237,676
(500) Payroll & Related Expenses	54,287	0	54,287	21,546	0	21,546	32,741	0	32,741
(510) Outside Services	95,520	0	95,520	71,225	0	71,225	24,294	0	24,294
(520) Travel and Related Expenses	90,801	0	90,801	89,542	0	89,542	1,259	0	1,259
(530) Meetings and Conferences	417,401	0	417,401	419,168	0	419,168	(1,767)	0	(1,767)
(540) Publication Related Expenses	9,425	0	9,425	7,150	0	7,150	2,275	0	2,275
(550) Operating Expenses	(61,430)	88,500	27,070	(46,580)	78,000	31,420	(14,850)	10,500	(4,350)
(590) IUT	142,254	0	142,254	198,004	0	198,004	(55,750)	0	(55,750)
Total Direct Expenses	748,257	88,500	836,757	760,055	78,000	838,055	(11,798)	10,500	(1,298)
Contribution Margin	258,143	(9,866)	248,277	20,768	(11,465)	9,303	237,375	1,599	238,974
Total Expenses Excl. Alloc	178,257	88,500	266,757	338,055	78,000	416,055	(159,798)	10,500	(149,298)
Total Exp. Incl. OH & Alloc.	178,257	88,500	266,757	338,055	78,000	416,055	(159,798)	10,500	(149,298)
Net Rev/(Exp) Before Taxes	828,143	(9,866)	818,277	442,768	(11,465)	431,303	385,375	1,599	386,974
Taxes/Income	0	0	0	0	0	0	0	0	0
Total Expenses Incl. Taxes	178,257	88,500	266,757	338,055	78,000	416,055	(159,798)	10,500	(149,298)
Net Rev/(Exp) After Taxes	828,143	(9,866)	818,277	500,424	(11,465)	488,959	327,719	1,599	329,318

American Library Association
Endowment (LTI)
Budget Schedule 10

ACCOUNT	2018	2018	2018	2017	2017	2017	2018	2018	2018
	Unrestricted	Temp Restricted	All Endowments	Unrestricted	Temp Restricted	All Endowments	Unrestricted	Temp Restricted	All Endowments
	Budget	Budget	Budget	Budget	Budget	Budget	Change	Change	Change